

# Electric Boat News

January 2001

## EB eyes expansion in 2001

Electric Boat is entering the year in solid shape, with a stable business base and plans to expand its waterfront workforce for the first time in more than a decade.

During an expanded staff meeting held last month at the Technology Center and at Quonset Point, EB President Mike Toner described some highlights

from the previous year and outlined the company's objectives for 2001.

According to Toner, significant events at Electric Boat included:

- The successful completion of the Navy nuclear audit. This audit evaluated one of EB's core competencies – its ability to perform naval nuclear work.

- The corporate office's selection of EB for two safety awards. One award was presented to EB for meeting its injury-rate and severity-rate goals. The second award was given to the company for having the greatest improvement in those areas among all GD units. "We want this to be the safest shipyard in

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## Set attainable goals, says fitness expert

**By Dean R. Jacobowitz**  
Public Affairs

If you're like most people, you probably set lofty New Year's resolutions earlier this month: lose weight, eat healthier foods, exercise regularly.

But if you're like most people, you've watched those resolutions go down the tubes as January has passed by.

According to Doria Sklar, fitness director at the EB Fitness Center, studies have identified Feb. 23 as the average date when people give up on their resolutions.

The reason most resolutions fall by the wayside, she said, is that people set goals that are simply unrealistic – such as losing 50 pounds in two months, or exercising three hours a day, or giving up chocolate. And when people finally realize what they're up against, they start losing interest – and they justify their subsequent inaction with all manner of excuses. But while people can lie to their brain about their fitness levels, Sklar

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Chief test engineer Hank Giulian (449) exercises at the EB Fitness Center earlier this month. While studies identify Feb. 23 as the average date when people start backsliding on health-related New Year's resolutions, Fitness director Doria Sklar says the proper strategy can help you stick to the program.

# EB eyes expansion in 2001

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the country,” Toner said. “That’s what management’s goal is.”

- The introduction of a shipyard hiring campaign. Over the next two years, EB plans to hire 800 production workers for the shipyard, and an additional 300 employees at Quonset Point.
- A better-than-projected financial performance. One result of this performance was the distribution of \$500 to each employee in December.

Toner also said the company will spend \$9 million over the next two years on capital improvements, including graving dock refurbishments, electrical upgrades and crane maintenance. Additionally, Quonset Point is building a \$12.4-million automated steel-processing center. “We’re investing in our facilities and everyone should take that as a positive sign.”

Looking to the year ahead, Toner described what EB needs to do to maintain its success.

“Every time we talk about the future of Electric Boat, we talk about the backlog – we have to perform on the backlog,” he said. Meeting and beating schedule and cost goals is critically important.

Electric Boat must support the Navy’s Virginia-class procurement plan. “We want to get to the point where we’re building two ships per year as soon as possible so we can stabilize our workforce and our production capacity,” he said.

Beyond new construction work, EB needs to increase the amount of naval regional maintenance work it performs. “We’re doing work with the Navy yards – particularly with the sub base, and with Portsmouth and Norfolk – but we’ll work anywhere we’re needed,” Toner said. “We want to be able to work closely with the Navy – to use their paper and their procedures. We want working with us to become very easy.”

Lastly, said Toner, the company must effectively manage its workforce. This means introducing the hiring campaigns at Groton and Quonset Point. It also means eliminating about 300 jobs in the Innovation work force as the design of the Virginia-class nears completion.

## Wanted: housing for co-op students

If you can provide short-term temporary housing for Electric Boat co-op students, please contact Evelyn Harris at the EB Housing Office (located at Realty Executives of S. E. CT Inc.). Her telephone number is 448-2002.

## Set attainable goals, says fitness expert

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said, they can’t lie to their heart. “Remember that no matter how you justify what you do, your heart always records the truth,” she said.

Sklar said people must set goals that are small but attainable. For instance, if a person’s long-range plan is to lose 50 pounds, he or she should first shoot for a 5-pound loss. Once that smaller goal is achieved, it will likely provide enough positive reinforcement to stick with the larger goal.

At the Fitness Center, positive reinforcement is readily available 24 hours a day, seven days a week. The cost to join is just \$25, and weekly dues are just \$3, including towel service.

So people who want to give their New Year’s resolutions a fighting chance have a means to do so right here at EB.

The Fitness Center, in the first floor of the Tech Center, can be reached at ext. 31515, or by e-mail at Pro Fitness/Visitor/GDYN.

## Fourth Virginia-class sub named for Tar Heel state

Secretary of the Navy Richard Danzig has named the fourth Virginia-class submarine for the state of North Carolina.

SSN-777 will be the fourth ship of the U. S. Navy to carry the name North Carolina. The original was USS North Carolina (1820-1836), the second (ACR-12) was in commission from 1908 to 1921, and the third (BB-55) served from 1940 to 1947. This ship won 12 battle stars during World War II.

The submarine North Carolina will be delivered to the Navy by Newport News Shipbuilding in 2006.



**January 2001**

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# EB van riders take Easy Street

On a cold and blustery morning earlier this month, a caravan of 16 new commuter vans pulled into the VanTran parking lot, formalizing a new relationship between EB and Rideshare, a non-profit Connecticut organization that promotes vanpooling through its Easy Street program.

Over the next 18 months or so, all 84 commuter vans now operating out of

Groton will be replaced by new Easy Street vans, said Judy Currier, EB's VanTran administrator. The benefits of the Easy Street program include free emergency rides in case of illness or family issues, guaranteed road assistance and van replacement in the event of problems. EB will continue to enable van riders to pay through pretax payroll deduction, she said.

Now in its 25<sup>th</sup> year of operation, EB's commuter van program is the largest privately run program in Connecticut, with more than 650 riders and drivers.

VanTran seats are now available on all shifts to and from locations in Connecticut, Rhode Island and Massachusetts. For more information, call ext. 37603 or 35100.



Most of the EB VanTran drivers who are now driving new Easy Street vehicles watched the new vans arrive convoy-style from Windsor. The drivers are, from left, Darrell Comena (476), Geoff Gardner (447), Ron Labrecque (242), Joe Fusco (355), Mike Adams (242), Bill Louis (459), Bill Bak (248), Fred Green (227), Robert Wenzloff (244), George Durham (452), Rene Lavoie (459) and Thomas Johns (472).



VanTran driver Bill Louis (459) accepts a ceremonial key from Jon Colman, president of Rideshare, the non-profit company that runs the Easy Street commuter van program. Colman and several other state officials traveled to Groton earlier this month to hand over 16 new vans for EB's VanTran operation.

## New uniforms suit EBAC runners

Sometimes you do get what you ask for: Last year, Linda Wynne (418), co-captain of the EBAC Women's Running Team, sent a presentation to EB President Mike Toner proposing new uniforms for the team to wear at corporate competitions. Toner approved the purchase, supporting the premise that running is a healthy activity that benefits the individual and the company.

"Runners are healthy people and good health carries over into the workplace," Toner said. "And when the EB runners cross the finish line they're representing Electric Boat and all of General Dynamics – we want them to look good and know we're proud of their efforts."

After the new uniforms were delivered

last month, the Running Team captains stopped by Toner's office. From left, are John Brown (434), commissioner of the EBAC Running Club and captain of the men's team, Wynne, Toner,

Laurie Quinn (459), the women's team co-captain who worked closely with Purchasing and the supplier to obtain the 30 uniforms, and Pete Volkmar (433), EBAC treasurer.



# General Dynamics 4Q per share earnings up 11 percent

2000 per-share earnings increase 14 percent; Full-year revenues up 16 percent

FALLS CHURCH, Va. - General Dynamics has reported 2000 fourth quarter net earnings of \$219 million, or \$1.09 per share on a fully diluted basis, on sales of \$2.7 billion – a per share increase of 11 percent over the fourth quarter of 1999, when net earnings were \$198 million, or 98 cents per share. The quarter ended on December 31, 2000.

Full year 2000 net earnings on a recurring basis were \$811 million, or \$4.03 per fully diluted share, on sales of \$10.4 billion – a per share increase of 14 percent over 1999 earnings of \$715 million, or \$3.54 per share, on sales of \$9 billion. Including a non-recurring research and experimentation tax credit of \$90 million recorded in the third quarter, full year 2000 earnings were \$901 million or \$4.48 per share on a fully diluted basis. With the inclusion of several non-recurring items, full

year 1999 earnings were \$880 million, or \$4.36 per share.

“We had another great year. Our results for the fourth quarter of 2000 and for the full year are characterized by the continuation of solid earnings growth and strong cash flow,” said Nicholas D. Chabraja, General Dynamics chairman and CEO. “Cash flow from operations reached \$323 million for the fourth quarter, and totaled \$917 million for the year. With net debt of \$325 million at year end, General Dynamics remains well positioned to participate in the further consolidation of the industry.”

General Dynamics ended 2000 with funded backlog increasing by \$2.4 billion to \$14.1 billion, and total backlog of \$18.9 billion. Comparable amounts at the end of 1999 were \$11.7 billion and \$19.5 billion, respectively.

The Marine Systems segment showed strong organic revenue growth in the fourth quarter of 2000 and for the full year. Earnings were approximately even for the year, and up 7 percent in the fourth quarter. Margin rates were lower in the quarter and for the full year, a result of revenue growth in next-generation programs – specifically, DD 21 concept development engineering work and the Virginia-class submarine — as well as naval ship repair work. “These contracts are cost-reimbursable in their early stages, offering lower margin contribution,” said Chabraja. “As these programs mature, the contracts will shift to fixed-price incentive, providing the opportunity for margin expansion.” Ship construction volume and earnings were also affected by the 55-day work stoppage at Bath Iron Works.

## Election 2000 - Its effect on Electric Boat

**By Ted Hack**

GD Government Relations  
The Presidential and Congressional elections are over and there were some significant results that will have an impact on Electric Boat.

First, Rob Simmons, a Republican, defeated Sam Gejdenson and is now the congressman from the 2nd Connecticut District. Simmons has been appointed to the House Armed Services Committee (HASC) and as such, will be a strong proponent for submarine programs on this important committee. Two other Connecticut representatives, Democrats Jim Maloney and John Larson, were reelected and will

retain their seats on the House Armed Services Committee. Both men support Electric Boat programs, and along with Simmons as a majority member on HASC, will work to protect Electric Boat's interests. Sen. Joe Lieberman, of course, won his Senate election and will remain a member of the Senate Armed Services Committee.

In Rhode Island, Democratic Congressman Patrick Kennedy was reelected and selected for membership on the House Appropriations Committee. This is an important assignment, as the Appropriations Committee is the source of funding for all of Electric Boat's programs.

Democrat Jim Langevin won his election to the 2<sup>nd</sup> Rhode Island District, which includes Quonset Point, and is hoping for a seat on the House Armed Services Committee. U. S. Sen. Jack Reed (D-RI), while not up for reelection this past year, will remain on the Senate Armed Services Committee. All of these members have indicated strong support for EB programs.

Overall, the Republicans retained control of Congress, both House and Senate. However, the majority margin in the House decreased, and the Senate is split 50-50, with

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# Tech lecturers saluted for efforts

Fifty-two EB employees were recognized at a breakfast last month for their participation in the Tech Lecture series' seventh semester. The employees and their presentations were:

EB Business Update: Mike Toner, Steve Ruzzo and John Socha.

Submarine Escape at 600 Feet: Don Gage, Mark Whitney, Bill Cockerham, Wayne Lamothe and Rob Remsen.

Mold-in-Place Technology: Jim Noonan, Mark Makoid, Robert Tuneski, Mike Ragalye, Sue Evans, Bill Giard, Rich McFarland, Bob Gent and Charles Wood.

GD Marine IPDE: Don Slawski, Bob Geary, Suzanne Lavoie, Dick Eddy, Mike Gresh, Bob Baseler, Dan

Lowney and Dottie King.

Common Parts Catalog – GD Marine: Barry Espeseth and Ed Gladue.

EB Offsite Activities: Stan Fraser, Nick Ilasi, Bill Lyman, John Deneka, Betsy Peterson, Chris Colombo, Ed Whitehead, Cecil Hampton, Paul Gelineau, Tom Roper, Eric Sprague, John Debartolo, John Hurlock, Ken Jelley, Dennis Pelletier, Ralph Meiers, Jane Steele, Mike Turnbull, Sam Dutrow and Rob Roser.

Manpower Planning and Performance Assessment: Hank Rianard and Rob Smith.

Virginia-class Technology Insertion: Tom Plante, Eric Jay, Angela Raque and Lois Adams.



Following a recognition breakfast, many of the participants in the fall Tech Lecture series gathered in the Tech Center atrium for this group photo.

## Election 2000 - Its effect on Electric Boat

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Republican Vice President Richard Cheney acting as the tiebreaker if needed in the Senate. In both cases, the Republicans' decreased majority could result in slower legislative action and make it more difficult to get bills passed.

Both Presidential candidates campaigned for an increase in military spending and it is anticipated that the Bush administration will review the FY 02 budget request and possibly make some changes. But the extent of those changes cannot be predicted. Recent news articles, however, indicate that some aircraft and surface-ship programs may be reviewed in an effort to provide offsets for other higher priority programs. A new Quadrennial Defense Review report is due mid-year, which will set the stage for the

FY 02 budget review process. The QDR is expected to recognize the major roles that submarines will play in future military strategies.

There is strong support in Congress for

continued submarine production. Key personnel in the incoming Bush administration also appear to view submarines as necessary to future military

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## Retirees

### 10 - 40 YEARS

456	Joseph L. Szymurski 40 years Design Supervisor
458	Barbara L. Thomas 24 years A/A Administrative Aide
643	Charlotte M. Browning 19 years H R Assistant
742	James F. Gabrysiak 14 years Engineer Supervisor
Dept. 229	Harold D. Moore 26 years Structural Welder
244	Myrtle M. Nelson 27 years Sheetmetal Worker
454	Robert R. Francis 14 years Engineering Project Spec

# Service Awards

## 40 YEARS

DEPT.

414 William W. Fitzgerald  
429 Arthur J. Gilmore Jr

## 35 YEARS

DEPT.

241 Joseph S. Booth III  
226 Warren D. Whitehouse  
330 James R. Peterson Jr  
355 John L. Nickolenko Jr  
423 John T. Carlson  
452 Richard P. Santoro  
459 Salvatore F. Burton

## 30 YEARS

DEPT.

241 Clarence P. Winslow Jr  
248 Alan R. Beaumier  
321 Edward Namolek Jr  
355 Karen S. Olsen  
403 Lawrence S. Fitch  
434 John W. MacNeil  
445 George W. Potts Jr  
453 Lloyd G. Auxier Sr  
459 John E. Saporita  
501 Antonio C. Barboza  
501 Harley E. Stiggle  
505 Bernardo M. Pementil  
650 Arnold P. Toivenon

## 25 YEARS

DEPT.

200 John J. Koussa  
252 Nelson J. Lafaille  
333 Allen J. Dionne  
341 Albert E. Comeau

355 Arthur H. Geyer  
355 Peggy J. Lutze  
355 Richard R. Sylvia  
447 Henry J. Blanchette  
481 Thomas E. Berry  
641 Daniel P. Clancy  
902 Arthur C. Brown  
902 James A. Cunningham  
903 Gregory J. Iannucelli  
904 Ronald K. Gourd  
904 Dennis J. Minett  
911 Roger L. Ball  
911 Ramon O. Delrio  
911 Irma Joyal  
911 Edward J. Mercier  
911 Peter R. Moseley  
911 Manuel J. Serpa Jr  
915 Stephen M. Chartier  
915 Lawrence J. Genereux  
915 Robert St. Germain  
915 Edward J. Grassia  
915 Kenneth E. Hein  
915 Ernest P. Mennillo Jr  
924 Donald G. Reardon  
924 Stephen J. Whaley  
935 Jerry J. Ivone  
935 Arthur J. Tucker Jr  
950 Cheryl A. Roy  
962 Donald F. Ashley Jr  
962 Alan R. Beaudoin  
970 Elizabeth L. Cave  
970 Wilma G. Shelton

## 20 YEARS

DEPT.

100 Robert H. Deredon Jr  
226 Patrick J. Casey  
242 John L. Butler Jr  
251 Joseph A. Natale

251 Karl V. Pollard  
251 Carmelo Rodriguez  
251 Robert T. Vrooman  
252 Bruce A. Hale  
252 Penny R. Patch  
355 James E. Corr  
412 William J. Belisle III  
412 Kenneth E. Peters  
425 William E. Schmoegner  
433 Mark E. Rogers  
447 James W. White  
453 Paul A. Gadue  
452 James A. Golas  
459 Michael A. Amburn  
459 David B. Lloyd  
462 Gary E. Baril  
463 Alan M. Remondi  
545 Walter J. Keane  
643 Annette L. Stafford  
662 Scott D. DeWolf  
705 Paul R. Gelineau  
742 Paul J. Jackson  
901 William L. Haynie  
902 Stuart C. Besser  
902 Gerald E. Chapdelaine  
902 David J. Gorman  
902 Dennis J. Ryan  
904 Mark E. Desautels  
911 Dennis M. Weir  
915 Paul J. Boisclair  
915 Donald C. Chambers  
915 Michael P. Demarais  
915 Paul A. Lagasse  
915 Frank S. Simonelli  
924 Gary S. Robinson  
936 David A. Kij  
957 Pamela L. Raymond  
970 Paul F. Gallo

# Classified

## APPLIANCES

**AIR CONDITIONER** - Quasar, 7000 btu, very good condition, hardly used, \$275. 445-1777.

**FREEZER** - Admiral, 6 cu. ft., \$40. 572-0434.

**REFRIGERATOR** - Sears, 16 cu. ft., \$70; washer, \$80; elect. dryer, \$70; microwave, \$25; kerosene heater, \$40; Jacuzzi gas grill, \$60. 536-1347.

**WASHER & DRYER** - Kenmore, full size, good working order, \$35 for both. 572-0434.

**WASHING MACHINE** - Kenmore, heavy duty, large capacity, 5 cycles, 5 load sizes, 5 temp settings, \$60. 536-7678

## AUTO/TRUCKS

**ACCORD, 1989** - 10k miles/yr., new exhaust, new brakes, new tires, new battery, no rust, reliable and clean, \$2,999. 536-3514.

**BUICK, 1950** - 4 door, hard top, excellent condition, \$6,000. 443-7095 after 10 a.m.

**CHEVROLET CAMARO, 1984** - red with black interior. CD player, sunroof, ps, pw, 2.8 V6 auto transmission. New tires, new exhaust, new brakes, \$1,100 or best offer. 401-397-1872.

**CHEVY 305, 1985** - 300 hp, cap, as is, needs some work, \$800 or best offer. 437-1931.

**CHEVY NOVA, 1988** - excellent condition interior and exterior, 92k, pb, ps, at, am/fm, ac, security system and many new parts, all service records. \$2,500 or best offer. 376-8768.

**DODGE, 1978** - W150 4x4 Snow Commander, 6 ft. Bed, 35 inch tires, 6 inch chassis lift, 4 speed, needs cosmetics; \$1,200 or best offer. 437-1931.

**FORD F150, 1986** - 4x4 p/u, 302 EFI, many new parts including new transmission, good running condition, cap, bed liner, \$3,000 or best offer. 848-7566.

**LINCOLN, 1953** - 2 door, hard top, excellent condition. 443-7095 call after 10:00 a.m.

**MERCEDES 300 TD WAGON, 1984** - runs good, \$1,500. 401-539-4078.

**SUBARU GL HATCHBACK, 1985** - 2 door, 114K, 4 wheel drive, excellent in snow. Paint, upholstery beat, heater needs work, choke and linkage temperamental due to sitting unused. Best offer. 599-8034.

**TRIUMPH, 1981** - TR7, convertible, auto, fuel injected, runs good, needs cosmetics. \$1,500 or best offer. 535-0565 after 4:30 p.m.

**VOLVO 740 TURBO, 1989** - 125k, excellent

condition, grey, pw, pl, heated seats, sunroof, leather, runs great, \$4,000. 961-5153.

## AUTO PARTS

**DURALINER TRUCK BED LINER** - 7 1/2 ft. with tailgate guard for small trucks, excellent condition, \$80. 401-539-7292.

**HITCH** - Trailer for Chevy Suburban, like new condition with hardware, \$100 or best offer. 443-9050.

**HITCH** - Trailer for Jeep Cherokee, asking \$30. 401-322-4096.

**LEER FIBERGLASS** - 7 1/2 ft. truck cap for small trucks with 6 clamps, missing rear door, \$75. 401-539-7292.

## BOATS

**ROWING SHELL** - 23 ft. small craft, fiberglass, \$350. 535-0242.

**YAMAHA OUTBOARD, 1992** - 150 hp, 25 inch shaft, complete with all controls, SST prop, runs great, will demo, \$2,800 firm. 669-8794.

## COMPUTERS

**EPSON PRINTER** - like new, \$10. 535-4676.

## FURNITURE

**BABY CRIB** - with mattress, white, good condition, \$40; high chair, \$10. 443-9050.

**DINING ROOM SET** - oak pedestal table with 2 leaves, serving table & 6 chairs. 445-2841.

**OAK DINING TABLE** - with fold down sides and 4 chairs, chairs need minor work. Nice set, \$175 or best offer. 964-5153.

## MISCELLANEOUS

**AMERICAN GIRL DOLL** - clothes & furniture, Fisher Price doll house, wooden doll cradle, baby's new sweater & hat set. Children's books and little girls clothes. 401-596-5788.

**ANTIQUA CAMEO** - Afghan, crystal necklace, knitting & crocheting books, 2 stuffed chairs, baby's feeding seat, beaded Indian jewelry, blue bubble cups & saucers, new laser detector, black leather vest (xl). 401-596-5788.

**BICYCLE** - Boys bike, 10 speed, 21 inch, caliper brakes, \$30. 536-7678.

**DOOR** - ext pre-hung stl, good condition, 36" wide, asking \$75. 401-322-4096.

**DRAFTING TABLES** - oversize commercial hydraulic lift and machine. No delivery, you pick up. 437-3924.

**DVD MOVIES** - Mask, Fools Run In, Get

Shorty, The Jackal, never opened from box, \$10 each. 535-4676.

**FITNESS EQUIPMENT** - weight bench with barbell support, leg lift & butterfly, \$35; crunch board for legs, stomach, \$15; Ab shaper with video, \$10. 739-8029.

**GUITAR** - Ovation Balladeer acoustic/electric \$400. Epiphone 30 watt amplifier \$150, combined \$500. 887-8282, leave message.

**HOOVER WALL UNIT** - 3 pc, dark oak, 76" h x 32" l x 18" d each, lighted, shelved & enclosed w/desktop, \$600. 535-8564.

**MOTOROLA 2-WAY PAGER (NEW)** - 4 line, 80 character electro-luminescent display. Lighted "QWERTY" keyboard. Many other features. \$99.95 with prepaid airtime. 877-689-9651.

**MOVING SALE (INDOOR)** - Feb. 17th, 9 a.m. - 2 p.m., Groton area, furniture, appliances, bed mattress set with frame and more to see, call for directions, 446-2643.

**PUMP ORGAN, 1895** - excellent condition \$1,200 or best offer. 564-0231 after 5 p.m.

**SCHWINN SPEED WORKS II** - bike trainer (magnetic resistance), \$50. 442-8659.

**SNOW BLOWER** - 3 h.p. \$125; wood stove, \$50; Nordic Track Walkfit, \$160; Nordic Track X-country, \$90; new snowboard, \$70; 100's of albums, \$1 each. 536-1347.

**STEREO EQUIPMENT** - golden oak colored cabinet/tower, 24" w x 18" d x 36" h, color matching speakers, 3 ft. high Radio Shack brand, excellent condition, bought surround sound system, \$75 for all. 401-822-2421.

## REAL ESTATE

**BAHAMAS** - time share, 31 floating red weeks, CLUB LAND 'OR, \$7,250 or best offer. 535-8564.

**BECKET, MA** - 74 wooded acres on Plumb Rd. Property abuts Berkshire Fishing Club and near Jacob's Pillow Dance Studio. Property sold as is, \$8,000/acre (negotiable). 413-593-5085.

**OAKDALE, CT** - 1983 mobile home, 2 bedroom, 1 bath, many new updates, new shed, lots of privacy, near the water; \$23,900. 848-2454, call after 4:00 p.m.

**RENTAL SHARING** - 3 bedroom, 2 baths, washer/dryer in apartment, \$333 plus 1/3 utilities. Call Tom 405-0611 evenings M, T, W, Th; available March 1st.

## WANTED

**GUITAR** - Acoustic, Electric or Bass; outboard motor of about 25 horsepower. 535-0242.

## Election 2000 - Its effect on Electric Boat

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policies. During this year's budget reviews, EB will be looking at increasing the Virginia-class production rate to two per year as soon as possible, and obtaining support for contracting strategies that would allow increased procurement in a more cost-effective manner. The Congressional support that exists today, and the increased role of Connecticut and Rhode Island delegations on the committees responsible for defense matters, will hopefully enable those efforts to succeed.

### CLASSIFIED AD FORM

Name: \_\_\_\_\_

Dept.: \_\_\_\_\_ Ext.: \_\_\_\_\_

**One form per ad;** 25 words per ad; two ad maximum per issue.  
No faxed or phoned-in ads.

**Circle category:**

Appliances	Autos/Trucks	Auto Parts
Boats	Computers	Furniture
Miscellaneous	Motorcycles	Pets
Real Estate/Rentals	Real Estate/Sales	Wanted

Include item description, price and home telephone  
(List area code if outside 860).

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Mail to: Crystal Smith • EB Classifieds • Department 605 • Station J88-10